

Financial Summary for First Half FY11/2026

Lacto Japan Co., Ltd.

July 14, 2026

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1. Financial Summary

● Net sales :

Although sales volume softened slightly in the domestic Dairy Ingredients and Cheese Business Division and Asian Dairy Ingredients Sales Division, we maintained stable procurement and supply systems in all other divisions, and sales generally progressed in line with initial forecasts. Furthermore, due to the continued weakening of the yen, consolidated net sales increased year on year.

● Ordinary profit :

Ordinary profit decreased year on year due to upfront expenses incurred for certain transactions in the Dairy Ingredients and Cheese Business Division, as well as an increase in selling, general, and administrative expenses, primarily driven by higher labor costs, logistics expenses, and relocation costs for the headquarters. Additionally, the absence of the 650 million yen in compensation received and recorded as non-operating income in the previous fiscal year compounded this decrease.

	H1 FY11/2025	H1 FY11/2026		
		Results	Difference	YoY Change (%)
(Million yen)				
Net sales	95,293	97,866	+2,573	+2.7
Ordinary profit	3,832	2,475	-1,357	-35.4
Ordinary profit margin (%)	4.0	2.5	-	-
Profit attributable to owners of parent	2,797	1,748	-1,048	-37.5
Net profit margin (%)	2.9	1.8	-	-
Basic earnings per share (Yen)	280.78	175.03	-105.75	
Exchange rate (Yen/USD)	150.14	157.38	+7.24	
Exchange rate (Yen/EUR)	161.27	184.09	+22.82	

Note: Amounts have been rounded down to the nearest million yen. Percentage changes have been rounded to the first decimal place.

2. Net Sales by Business

(Million yen)	FY11/2025				FY11/2026		
	Q1	Q2	Q3	Q4	Q1	Q2	Forecast (FY)
Dairy Ingredients and Cheese Business	30,653	32,032	27,263	28,728	31,151	31,541	121,000
YoY	9.0%	4.0%	-4.6%	7.7%	1.6%	-1.5%	2.0%
Meat and Ingredients	5,024	6,535	5,593	5,616	5,699	6,194	24,300
YoY	-1.7%	20.4%	-3.6%	3.1%	13.4%	-5.2%	6.7%
Life Science Business	1,744	2,035	2,518	3,295	3,113	3,202	12,600
YoY	134.1%	135.6%	78.8%	55.1%	78.5%	57.3%	31.3%
Asian Business (Dairy Ingredients)	6,064	6,353	4,800	5,601	6,523	5,331	24,000
YoY	44.1%	15.0%	-16.2%	-8.6%	7.6%	-16.1%	5.2%
Asian Business (Cheese)	1,639	1,503	1,449	1,798	1,810	2,041	7,600
YoY	29.6%	6.3%	-0.7%	23.6%	10.4%	35.8%	18.9%
Others	858	847	511	344	274	982	3,500
YoY	221.4%	5.7%	-20.4%	-62.0%	-68.1%	15.9%	36.6%
Total net sales	45,984	49,308	42,137	45,385	48,572	49,294	193,000
YoY	15.8%	10.0%	-3.4%	6.2%	5.6%	-0.0%	5.6%

(Amounts of less than one million yen have been omitted)

Effective December 1, 2025, the Functional Food Ingredients Division was renamed the Life Science Business Division.

3. Sales Volume by Business

(tons)	FY11/2025				FY11/2026		
	Q1	Q2	Q3	Q4	Q1	Q2	Forecast (FY)
Dairy Ingredients and Cheese Business	43,972	42,827	37,890	40,811	40,726	41,225	172,500
YoY	-3.5%	-5.9%	-12.0%	-3.4%	-7.4%	-3.7%	4.2%
Meat and Ingredients	6,993	9,187	8,149	8,464	8,176	8,536	33,600
YoY	-10.0%	13.8%	-1.8%	10.1%	16.9%	-7.1%	2.5%
Life Science Business	1,293	1,750	1,792	2,236	2,243	2,029	8,400
YoY	121.4%	156.1%	53.2%	27.0%	73.5%	15.9%	18.8%
Asian Business (Dairy Ingredients)	9,830	10,848	8,235	9,164	10,355	8,587	41,000
YoY	18.6%	6.0%	-20.5%	-15.6%	5.3%	-20.8%	7.7%
Asian Business (Cheese)	1,444	1,382	1,263	1,550	1,512	1,631	6,800
YoY	17.5%	5.7%	-6.6%	1.2%	4.7%	18.0%	20.5%

(Quantities of less than one ton have been rounded down.)

Effective December 1, 2025, the Functional Food Ingredients Division was renamed the Life Science Business Division.

4. Consolidated Balance Sheets

(Million yen)	End-November 2025	End-May 2026	Difference
Total current assets	83,151	90,796	7,644
Cash and deposits	10,157	11,655	1,497
Notes and accounts receivable	23,951	23,711	-240
Inventories	46,160	52,841	6,680
Current assets, other	2,881	2,588	△293
Total non-current assets	7,058	9,575	2,517
Property, plant and equipment	3,550	5,615	2,065
Intangible assets	754	1,059	305
Investments and other assets	2,753	2,899	146
Total assets	90,209	100,371	10,161
Accounts payable	17,179	19,896	2,716
Interest-bearing liabilities	37,156	43,974	6,817
Liabilities, other	3,426	3,115	-311
Total liabilities	57,761	66,985	9,224
Total net assets	32,448	33,385	937
Total liabilities and net assets	90,209	100,371	10,161

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Main points for increase/decrease

① Increase in Inventories

The increase is due to expanding contract volumes in the Dairy Ingredients and Cheese Business Division and the Life Science Business Division.

② Increase in Property, plant and equipment

The increase is due to the relocation of the head office and the construction of a new factory in Singapore.

③ Increase in Accounts payable

The increase is due to the increase in Inventories.

④ Increase in Interest-bearing liabilities

The increase is due to an increase in working capital and the borrowings for the construction of a new factory in Singapore.

Note: Amounts have been rounded down to the nearest million yen. Breakdowns show only major items.

* Our business model is one in which we take no inventory risk. As a rule, all of our inventory is destined for sale.

Caution

This report contains projections of performance and other projections based on information currently available and certain assumptions judged to be reasonable.

Actual performance may differ materially from these projections as a result of changes in the economic environment and other risks and uncertainties.