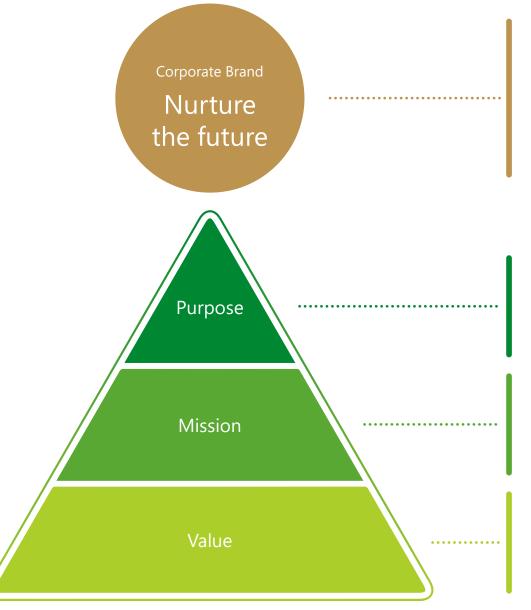


## The Future We Are Aiming for



We are rethinking what we want to be, and together with all stakeholders involved in our business, we aim to "nurture" a "future" in which people around the world can enjoy health and happiness. To promote the realization of this purpose, we have formulated "Nurture the future" as our corporate brand, a term that links our management philosophy with our mission and vision.

### **Purpose**

Bring health and happiness to people by connecting the world through food

### Mission

- Contribute to the future of the primary food industries
- Create new demand for dairy products
- Enrich the lives of all stakeholders

### **Value**

Fairness

### Corporate Data

Company Name Lacto Japan Co., Ltd.

Address 22nd Floor Taiyo Life Nihonbashi Building,

2-11-2 Nihonbashi, Chuo-ku, Tokyo, 103-0027 Japan

Directors Chairman Motohisa Miura <Audit Committee>

President Shin Kojima Director Kimiaki Abe

Executive Kenji Bundo Vice-President Kenji Bundo Director (Outside) Hiroko Saito

Director Toshio Hoga

Managing Takashi Abe
Director (Outside)

Director Tomonori Kohata Director Yukiko Fujikawa

Director Yasuhiro Ikeda (Outside)

Established May 1998

Capital JPY 1,209 million (As of November 30, 2024)

Number of Employees (Consolidated) 398 (As of November 30, 2024)

Business Foreign and domestic trade in agricultural and livestock products

and processed products, food additives, food processing machinery, pharmaceuticals , quasi-pharmaceuticals , liquor and

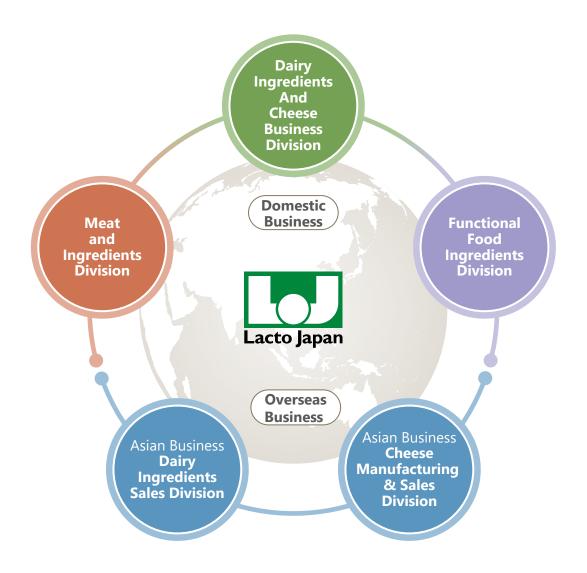
other beverages, and food products; agent, broker.





### **Business Division**

To support the healthy eating habits of consumers, we handle a wide range of products from dairy ingredients, cheese, meat and meat products to functional food ingredients.

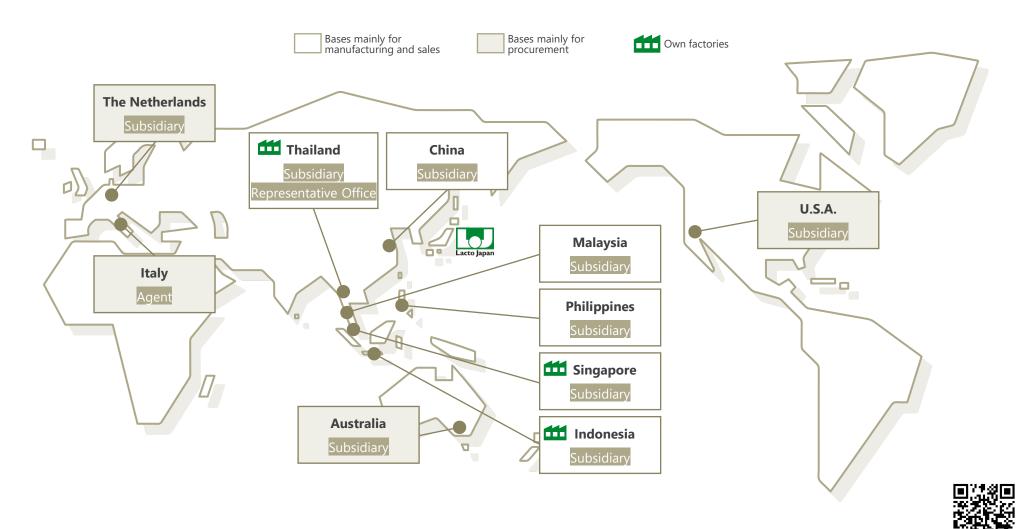




### Global Network

Lacto Japan has local subsidiaries in major production areas for dairy products, meat and processed meat products, and has established a procurement network that covers major suppliers worldwide.

Timely provision of market information from representative staff at overseas subsidiaries.



Please scan here for the addresses and contact information of our overseas bases and offices.

# Dairy Ingredients and Cheese Business Division



We import and sell "dairy ingredients" and "cheese" made from raw milk from all over the world.

To meet the needs of our customers, we handle a full lineup of "dairy ingredients" and "cheese," as well as "powdered milk mixtures" that are compliant with the Japanese import system. In the case of "cheese," we import and sell natural cheese that is mainly used as an ingredient in processed cheese and shredded cheese.



### **Key Features of Our Businesses**

+ Know-how related to dairy Ingredients accumulated since the dawn of Japan's dairy products imports.

Domestic share of imported dairy ingredients



**Approximately** 

35%

\*Estimated based on trade statistics and our sales volume

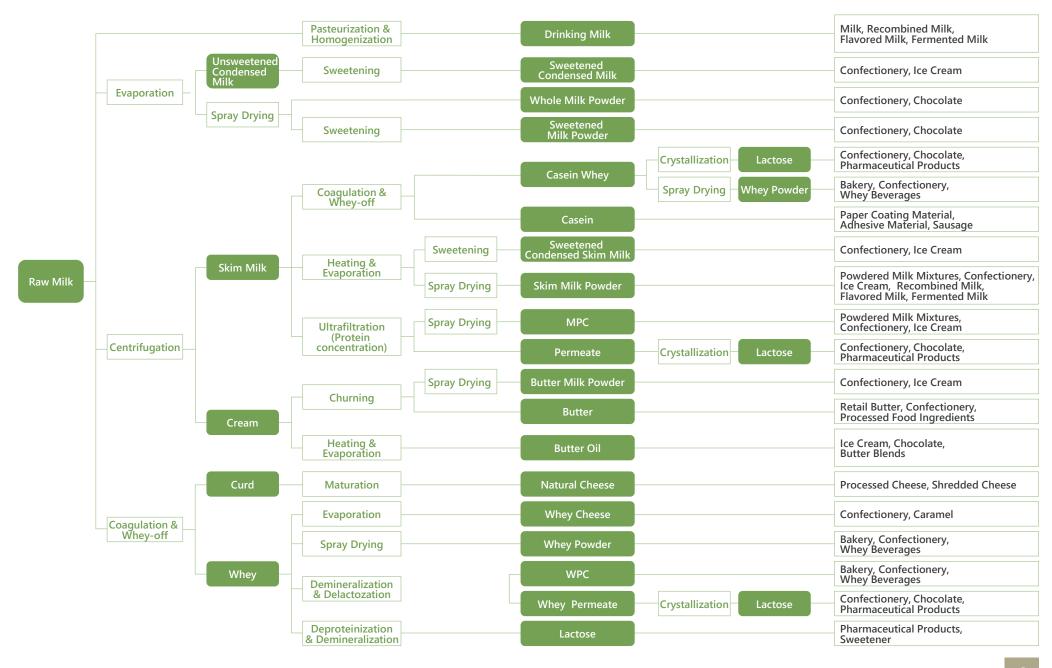
### **Products** (Dairy Ingredients Division)

Whole Milk Powder / Skim Milk Powder /
Cream / Butter / Whey Protein Concentrate
/ Powdered Milk Mixtures / Prepared
Butter Mixtures / Butter Blends / Lactose /
Processed Egg Products, etc.

#### **Products** (Cheese Business Division )

Natural Cheese (mainly Gouda, Cheddar, Mozzarella, Cream Cheese, etc.) / Processed Cheese / Casein

### Diagram of Dairy Ingredients



# Meat and Ingredients Division

We mainly import and sell meat products such as pork (chilled and frozen), chicken and beef.

We also handle processed foods such as dry-cured ham and salami, as well as various processed foods for commercial use.



### **Key Features of Our Business**

- + For pork, our main supplier is Seaboard Foods in the United States, and we have secured a broad range of supply sources including Canada and Spain.
- + For dry-cured ham, salami, etc., we procure brand-name, high-quality products from Europe and the United States.

#### **Products**

Pork (chilled and frozen) / Chicken / Beef / Dry-Cured Ham / Salami / Precooked Bacon / Other Processed Products / Honey / Plant-Based Meat / Meat Culture / Spices / Spice Extracts / Salt and Specialty Salts, etc.

# Functional Food Ingredients Division



In recent years, there has been an increasing need for the development of foods with improved functionality, based on the theme of "health". In order to meet these growing health-related needs, Lacto Japan is selling dairy protein, a high protein food ingredient derived from milk, as well as gelatin and collagen, plant-based ingredients, and other products with appealing functionality.



### **Key Features of Our Business**

- + In order to meet the demands of customers in various fields, in addition to the introduction of main and secondary raw materials, we offer a wide range of proposals, including proposals for OEM partners, development of new products, and sales support for final products.
- + We are constantly expanding the types of functional food ingredients we handle in response to customer requests.

#### **Products**

Dairy Protein / Vegetable Protein / Gelatin · Collagen / Plant-Based Ingredients, etc.

### **Asian Business**

# Dairy Ingredients Sales / Cheese Manufacturing and Sales Division



### **Dairy Ingredients Sales Division**

In the case of dairy ingredients sales division, we import and sell dairy ingredients procured from various countries around the world.

Utilizing our know-how as a trading company of dairy ingredients cultivated in Japan, we sell dairy ingredients to Japanese and local companies operating in Asia.





# g in Asia.

### Singapore

Asian countries.

Processed Cheese, Shredded Cheese manufacturing

# **\*\*\***

Singapore and Thailand, Indonesia, and sell it to customers in

In the case of cheese manufacturing and sales division, we manufacture our original brand of processed cheese and

shredded cheese for commercial use at our factories in

### **Thailand**

Processed Cheese, Shredded Cheese manufacturing



#### Indonesia

Shredded Cheese manufacturing

### **Products** (Dairy Ingredients Sales Division)

Whole Milk Powder / Skim Milk Powder / Cream / Butter / Whey Protein Concentrate / Powdered Milk Mixtures / Lactose / Various Cheeses / Functional Ingredients, etc.

### **Products** (Cheese Manufacturing & Sales Division)

**Cheese Manufacturing & Sales Division** 

Processed Cheese (original brand) / Shredded Cheese (Natural Cheese) / Vegan Cheese (Cheese Analogue) / Raw Cheese (Natural Cheese)

### Web site information















Lacto Japan Co., Ltd. 22nd Floor Taiyo Life Nihonbashi Building, 2-11-2 Nihonbashi, Chuo-ku, Tokyo, 103-0027 Japan TEL: +81-3-6281-9701 https://www.lactojapan.com/en/