

## **Domestic**

Dairy Ingredients
Division

Cheese Business
Division

We import and sell "dairy ingredients" and "cheese" made from raw milk from all over the world.

To meet the needs of our customers, we handle a full lineup of "dairy ingredients" and "cheese," as well as "powdered milk mixtures" that are compliant with the Japanese import system.

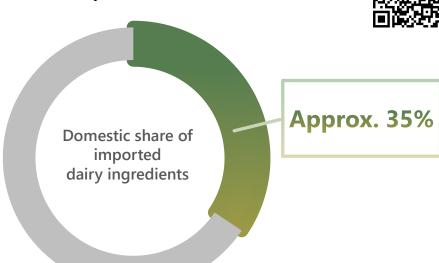
"Powdered milk mixtures" are used in a wide range of food products such as ice cream, yogurt, dairy beverages and other dairy products, as well as ingredients for processed foods such as bread and confectionery. We handle over 500 different products.

In the case of "cheese," we import and sell natural cheese that is mainly used as an ingredient in processed cheese and shredded cheese.

#### **Key Features of Our Businesses**

- + Know-how related to dairy Ingredients accumulated since the dawn of Japan's dairy products imports.
- + A well-developed procurement network covering major production areas around the world.
- + Timely provision of market information from representative staff at overseas subsidiaries.

Please use the QR code for more detailed information.



\*Estimated based on trade statistics and our sales volume

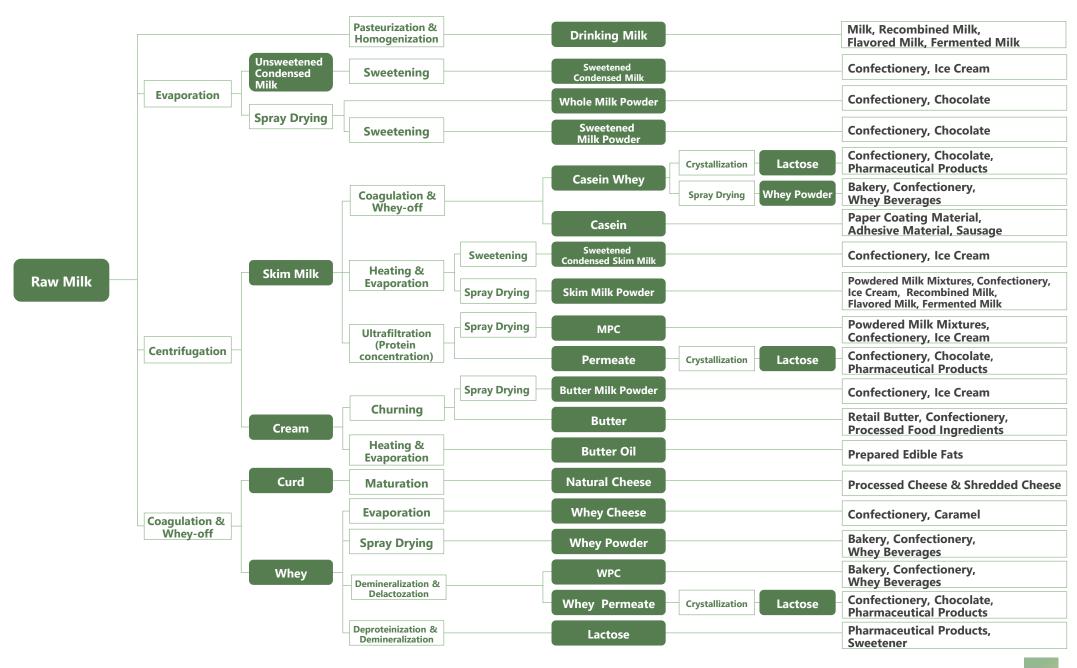
#### **Products (Dairy Ingredients Division)**

Whole milk powder, skim milk powder, cream, butter, butter oil, whey powder, casein, caseinate, WPC (whey protein concentrate), powdered milk mixtures, prepared butter mixtures, prepared cocoa mixtures, other milk preparations, lactose, condensed milk, processed egg products(dried eggs, frozen eggs), etc.

### **Products** (Cheese Business Division )

Natural cheese (mainly gouda, cheddar, mozzarella, cream cheese, etc.), processed cheese, casein, etc.

## **Full Lineup of Dairy Ingredient and Cheese Products**



## **Domestic Business**

Please use the QR code for more detailed information.



# Meat and Ingredients Division

We import mainly pork (chilled and frozen) and meat products such as dry-cured ham and salami from all over the world and supply them in a stable way to food manufacturers, wholesalers and retailers in Japan.

In recent years, with the aim of responding to customers' diversifying needs and further expanding our business operations, we have focused our efforts on expanding our range of products by including products such as beef and chicken.

#### **Key Features of Our Business**

- + For pork, our main supplier is Seaboard Foods in the United States, and we have secured a broad range of supply sources including Canada and Spain.
- + For dry-cured ham, salami, etc., we procure brand-name, high-quality products from Europe and the United States.

#### **Products**

Pork (chilled and frozen), beef, chicken, dry-cured ham, salami, precooked bacon, honey, plant-based meat, meat culture, etc.



## **Domestic Business**

Please use the QR code for more detailed information.



# Functional Food Ingredients Division

In recent years, there has been an increasing need for the development of foods with improved functionality, based on the theme of "health". In order to meet these growing health-related needs, Lacto Japan is selling dairy protein, a high protein food ingredient derived from milk, as well as gelatin and collagen, glucosamine, nuts, and other products with appealing functionality.

We sell products to a wide range of buyers, namely, the sports nutrition industry, the beauty and health foods industry, the nursing care industry and the food industry.

#### **Key Features of Our Business**

- + In order to meet the demands of customers in various fields, in addition to the introduction of main and secondary raw materials, we offer a wide range of proposals, including proposals for OEM partners, development of new products, and sales support for final products.
- + We are constantly expanding the types of functional food ingredients we handle in response to customer requests.

#### **Products**

Dairy protein, vegetable protein, gelatin / collagen, glucosamine, nuts, oats, etc.



### **Overseas**

With our subsidiary in Singapore, Lacto Asia Pte. Ltd., as the nucleus, we have established subsidiaries and affiliated companies in Malaysia, Thailand, the Philippines, Indonesia, and China and are expanding our business operations in the region. In Asia, we operate two businesses: a dairy ingredient sales business (trading company) and a cheese manufacturing and sales business (manufacturer).

**Asian Business** (Dairy Ingredients Sales Division)



**Asian Business** (Cheese Manufacturing

and sell it to customers in Asian countries.



In the case of cheese manufacturing and sales, we manufacture our

original brand of processed cheese and shredded cheese for commercial use at our factories in Singapore and Thailand, Indonesia,

The main business of dairy ingredient sales is the import and sale of dairy ingredients procured from various countries around the world.

Utilizing our know-how as a trading company of dairy ingredients cultivated in Japan, we sell dairy ingredients to Japanese and local companies operating in Asia.

Singapore

Processed cheese. Shredded cheese manufacturing

Thailand

Processed cheese. Shredded cheese manufacturing

Indonesia

Shredded cheese manufacturing

**Products (Dairy Ingredients Sales Division)** 

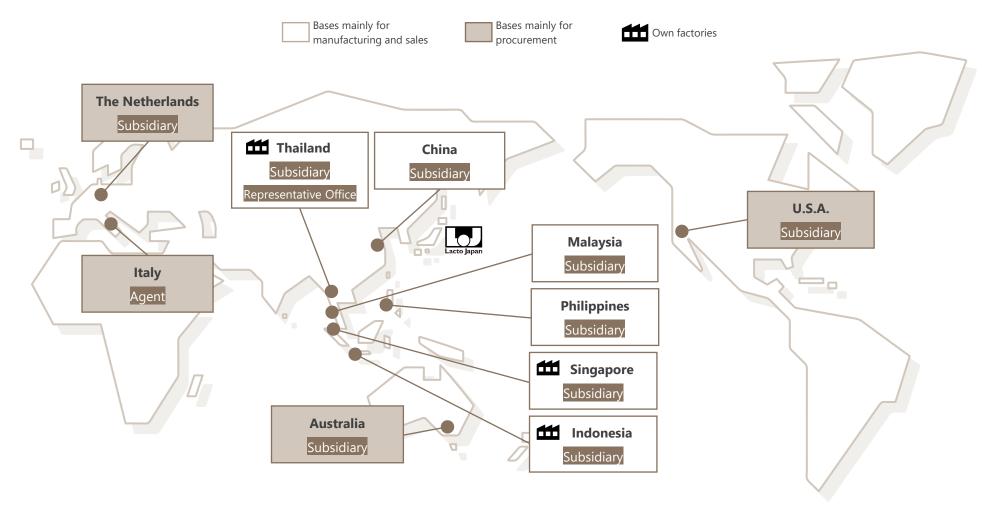
Whole milk powder, skim milk powder, powdered milk mixtures, etc.

**Products (Cheese Manufacturing & Sales Division)** 

Processed cheese (original brand), natural cheese, shredded cheese

## **Global Network**

Lacto Japan has local subsidiaries in major production areas for dairy products, meat and processed meat products, and has established a procurement network that covers major suppliers worldwide.



Please scan here for the addresses and contact information of our overseas bases and offices.



## **Corporate Data**

Company Name Lacto Japan Co., Ltd.

Address 22nd Floor Taiyo Life Nihonbashi Building,

2-11-2 Nihonbashi, Chuo-ku, Tokyo, 103-0027 Japan

Directors President Motohisa Miura

Director Masayuki Maekawa <Audit Committee>

Director Takashi Abe Director Kimiaki Abe

Director Shin Kojima Director Naofumi Hara (Outside)

Director Kenji Bundo Director Toshio Hoga

(Outside)

Director Yasuhiro Ikeda Director Hiroko Sakamoto

(Outside)

(Outside)

Established May 1998

Capital JPY 1,158 million (As of November 30, 2022)

Number of Employees (Consolidated) 364 (As of November 30, 2022)

Business Foreign and domestic trade in agricultural and livestock products and processed products, food additives, food processing machinery, pharmaceuticals, quasi-pharmaceuticals, liquor and other beverages,

and food products; agent, broker.

Please use the QR code for more detailed information.

■ Website home





■ The Future We Are Aiming for



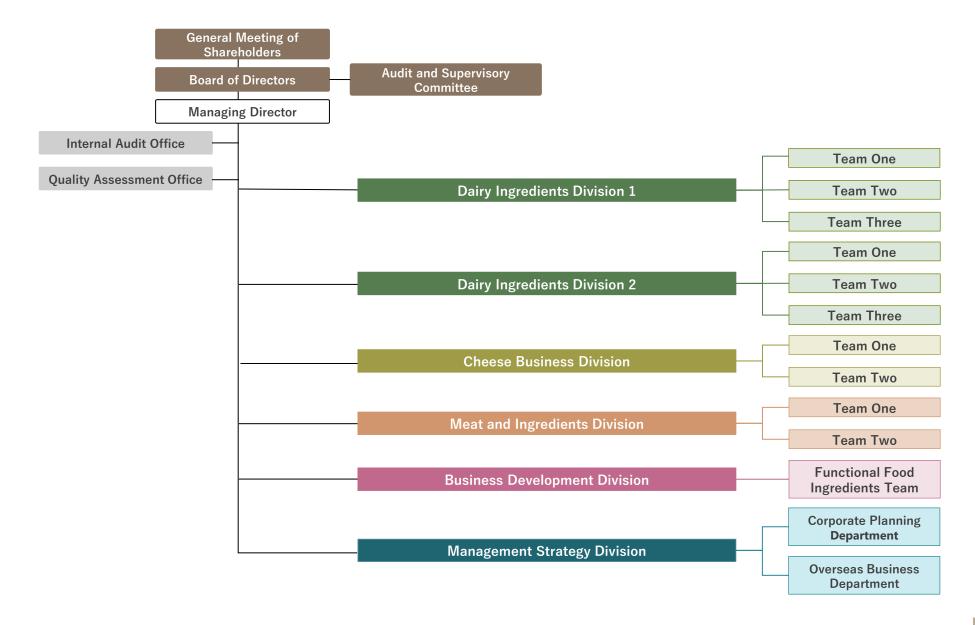


Sustainability





## **Organization Chart**



# History

1998	May Oct Nov	Established Lacto Japan Co., Ltd., Representative office opened in U.S. Representative office opened in Singapore
1999	Jun	Representative office opened in Australia Subsidiary Lacto Japan (Asia) Pte. Ltd., established in Singapore
2000	Feb Apr	Representative office opened in the Netherlands Designated importer for Agriculture & Livestock Industries Corporation (ALIC)
2003	Dec	Subsidiary Foodtech Products Pte. Ltd., established in Singapore
2005	Mar	Began sourcing and selling processed meat products
2008	Jul Nov	Lacto Asia Pte. Ltd., established through the merger of two subsidiaries in Singapore Invested in U.S. company Kawaguchi Trading & Consulting Inc.
2009	Sep Oct	Subsidiary Lacto Oceania Pty. Ltd. established in Australia Subsidiarized Kawaguchi Trading & Consulting Inc. and changed the name to Lacto USA Inc.
2010	Sep	Subsidiary Lacto Asia (M) Sdn. Bhd., established in Malaysia
2012	Feb	Joint venture PT. Pacific Lacto JAYA, established in Indonesia
2013	Aug Nov	Subsidiary Foodtech Products (Thailand) Co., Ltd., established in Thailand Subsidiary Lacto Shanghai Co., Ltd., established in China
2015	Aug Dec	Listed on the second section of the Tokyo stock exchange Subsidiary Lacto Europe B.V. established in the Netherlands
2017	Sep	Listed on the first section of the Tokyo stock exchange
2019	Jan Sep	Representative office opened in Thailand Subsidiary Lacto Philippines, Inc. established in the Philippines
2021	Feb Mar Nov	Transition to a Company with an Audit and Supervisory Committee Subsidiary LJ Foods Co., Ltd established in Japan Subsidiary PT. Lacto Trading Indonesia established in Indonesia
2022	Apr	Transited from 1st Section of the Tokyo Stock Exchange to the Prime Market







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